



Ways Mercia can meet your training needs

Mercia is one of the UK's largest providers of training and support services to the accountancy profession. We have been providing independent practices with effective solutions for over 20 years and have an enviable reputation for the highest standard of practical professional training and a wide range of support products and services. In addition we are renowned for offering exceptional service and value for money further extended to CharterGroup Accountancy Network Members with a 7% discount* off courses, conferences, training packages and membership.

Our training is available nationwide and in various packages, which really can meet all the training needs of today's accountant. Whether you are looking for just one specific course, an in-house update or the complete training solution we can provide what is right for you.

*Discount offered on courses, conferences, membership, pay as you go courses and digital options and does not include Flexible season tickets and inhouse courses.

Local membership

7% DISCOUNT
for CharterGroup
Members

Training group membership offers unbeatable value and flexibility plus it allows you to budget effectively with fixed monthly payments. The fee for 2008 is £150 per firm plus £305 (£320 London) per partner and professional member of staff. Annual subscription is based upon the size of your practice* and includes:

- Send any number of participants on any courses forming part of the local CPD and PDC programmes (a small supplement will be charged for hands on IT courses)
- Twelve of our most popular CPD courses on CD
- A copy of the quarterly Audit and Tax Technical Update newsletter for each partner and senior member of staff
- Significant discounts on the wide range of support services and products
- Access to the members' website which allows you to:
 - Enrol online and restrict access so only authorised personnel can book on courses but all can view the courses available
 - Download notes and slides for a CPD course after it has run
 - View monthly course details

National membership

7% DISCOUNT
for CharterGroup
Members

National membership allows members to attend any Mercia course anywhere in the country. The national membership fee for 2008 is £300 per firm plus £385 (London £400) per partner and professional member of staff*. National members are entitled to:

- All benefits of local training group membership

Plus

- Unlimited places on other local training group programmes
- Unlimited places on regional and national specialist courses (A £50 per delegate fee will be charged on a full day course or conference where lunch is provided.)
- Increased discounts on the partners' conference and open management training courses

*The size of your practice is determined by the number of ALL partners and professional members of staff. Professional members of staff includes all staff working more than 20 hours per week who are involved in chargeable work.

For more information on our membership and courses visit our website below

www.mercia-group.co.uk

Individual courses

7% DISCOUNT
for CharterGroup
Members

We offer a variety of courses from specialist CPD courses to management skills to practical on-the-job training. Our courses have been specifically accredited by the ACCA but all of our courses qualify for CPD hours as required by all UK accountancy bodies. CPD courses, Personal, Management & Business Development Skills courses, Specialist courses and conferences and Professional Development (PDC) courses can be booked on an ad hoc basis.

CPD courses from	£85
PDC from	£45
Personal, Management & Business Development Skills courses from	£175
Specialist courses from	£105
Specialist conferences from	£250

The Mercia course directory details the large range of courses available to you, the 2008 course directory will be circulated towards the end of the year. If you would like to be sent a new directory along with a detailed programme of Mercia training courses in your local area please leave your business card at the Mercia stand.

Digital training

7% DISCOUNT
for CharterGroup
Members

A programme of core CPD courses is available on CD. The courses can be purchased individually or there is the option to become a digital subscriber. Training group members receive 12 of the most popular courses on CD as part of their annual membership package.

The price to purchase individual CDs is based upon the number of partners in your practice. 2008 prices are:

Sole practitioner	£50
2-4 partners	£125
5-9 partners	£250
10 or more partners	£500

As a digital subscriber you will receive a selection of 12 popular CPD courses over a 12 month period. The cost of digital subscription is based on the size of your practice, 2008 charges are £300 per firm plus £90 per partner and professional member of staff*.

*Professional members of staff includes all staff working more than 20 hours per week who are involved in chargeable work.

For further information including order forms please visit www.mercia-group.co.uk/digital

Other products and services

Our extensive range of products and services include:

- Technical manuals for client work
- Compliance manuals for your practice
- Tax helpline
- Audit and accounts helpline
- Quality control reviews
- Practice assurance support
- Marketing support
- Website management and content
- Practical software solutions
- Practice development support
- HR support

If you have any questions about our other products and services, can't find the course you are looking for or would like help in putting a programme together for your team, please get in touch with Liz Coates on 0116 258 1200.

If you have not used Mercia before, please remember to include your CharterGroup details when ordering, your invoice will reflect the 7% discount.

For further details or to book on a course...



0116 258 1200

WWW

www.mercia-group.co.uk



enrolments@mercia-group.co.uk
or enquiries@mercia-group.co.uk



Complete the relevant booking form page in the course directory and return to address below



0116 258 1250

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