

Hospitality Sector Conference 2009

- The Hospitality Industry Today
- Green Issues – Opportunities to Reduce Carbon Footprint and Costs
- HMRC Enquiries
- Employee Fraud and the Effect on 'Bottom Line'
- Employment Law Issues
- Property and Business Tax

London

De Vere Holborn Bars
Wednesday 2 December 2009

Full Day Conference £250

(including lunch) plus VAT per person

£50 for National Members 25% Discount for Local Members



Enrol online at www.mercia-group.co.uk

Hospitality Sector Conference 2009

2 December 2009 De Vere Holborn Bars, London

Our one day hospitality conference has been specifically designed for partners and senior managers acting for a number of clients in the hospitality industry including hotels, restaurants, bars and pubs. It is a specialist conference looking at a wide range of practical issues affecting businesses in this sector and will enable those attending to provide their clients with the best possible advice.



9.30am

Welcome and introduction by conference chairperson

9.35am

The Hospitality Industry Today

Bob Cotton, British Hospitality Association

- Current trading conditions
- Future prospects
- Regulatory burden on the sector
- Changes to government policy

10.25am

Green Issues – Opportunities to Reduce Carbon Footprint and Costs

Dr Rebecca Hawkins, CESH Ltd

- Legislation – environmental taxation and cost savings
- Types of cost savings
- Systems and processes to track cost savings
- Shortcomings of systems
- Update on upcoming legislation and likely future developments

11.10am

Coffee

11.30am

HMRC Enquiries

Gary Brothers, RSM Bentley Jennison

Using a case study, Gary will explain HMRC's approach to examining the accounts of businesses involved in the hospitality sector and the likely outcomes:

- Risk profiling of a business
- Invigilation/covert surveillance – what HMRC look for
- Subsequent HMRC challenges – strengths and weaknesses
- If HMRC prove their case – where did the money go?
- Tax implications for the business owners – their own tax bill
- Tax implications for the business

12.30pm

Employee Fraud and the Effect on 'Bottom Line'

John Greening, The Greening Group

- The stigma associated with working in the UK Industry
- Employee fraud, working within the law
- Implementing change

1.15pm

Lunch

2.15pm

Employment Law Issues

Derek Eccleston, Employment Law Training Ltd

- National Minimum Wage
- Employment status (casual/agency staff plus latest on the Agency Workers Directive)
- Working Time Directive and holiday issues
- Asylum and immigration
- Discipline and dismissal – the new ACAS Code

3.10pm

Tea

3.30pm

Property and Business Tax

Andrew Burgess, Mercia Group Ltd

- Is there a 'best way' for holding the business premises?
- How does the premises influence goodwill?
- What happens with SDLT
- Maximising claims for capital allowances on the premises

4.30pm

Close of conference



Mercia is recognised by the ACCA as an approved training provider. All of our courses qualify for CPD hours as required by all UK accountancy bodies.

Enrol online at www.mercia-group.co.uk

Speakers

Gary Brothers

Gary is National Director of Tax Investigations at RSM Bentley Jennison and has assisted numerous clients secure excellent outcomes with HMRC during his time in practice. Previously Gary worked at the Inland Revenue rising to Senior Investigator status undertaking all areas of Inland Revenue investigation and enquiry work. As a "poacher turned gamekeeper" he has a deep rooted knowledge of both sides of the equation and, as such, is in constant demand as a speaker to tax professionals, both lawyers and accountants.

Andrew Burgess

Andrew joined Mercia in 2003 as an experienced tax lecturer and consultant. After 14 years with the Revenue, Andrew joined Neville Russell, which became Mazars following the merger in 1998. At the time of leaving he was senior tax partner in the firm and had overall responsibility for the running of the personal tax department. His expertise lies in the areas of employment taxation, investigation work, charity tax and personal tax planning.

Bob Cotton OBE

Bob has been chief executive of the British Hospitality Association, the national trade association of the hospitality, catering and leisure industry, with over 40,000 establishments in membership, since January 2000. Before his appointment, he spent a year as tourism adviser to the Department for Culture, Media and Sport.

Derek Eccleston FCIPD ACII

Derek is an experienced, practical consultant and author, specialising in employment law and employee relations, through his consultancy Employment Law Training Ltd. He has spent over 25 years in senior HR roles in local government, engineering and financial services. He advises SMEs on HR issues from recruitment to termination and presents for a number of national training organisations.

John Greening FIH

After graduating in Hotel and Catering Management at the University of Surrey, John spent 15 years in a variety of senior management roles in hotels, steak houses/pubs, industrial catering, cinemas and high street retail operations throughout the UK and Europe. He launched The Greening Group in 1985 specialising in management recruitment and training and this in-depth experience has enabled him to gain a broad understanding of the many issues affecting businesses in this sector.

Rebecca Hawkins FIH MTS

Rebecca has focused throughout her career on the development of strategies and policies for sustainable tourism. As well as identifying the steps required to make the practices and programmes of the tourism industry more sustainable, she has been involved in the theoretical and practical implementation of sustainability in other industrial sectors. Since 1997, she has been employed as a Research and Consultancy Fellow at Oxford Brookes University, where she is currently the Director of CESH.

Venue

De Vere Holborn Bars
138 – 142 Holborn
London EC1N 2NQ
Telephone: 0844 980 2327

25% discount for Local Members

A 25% discount on the total price will be given to all firms who pay an annual subscription (based upon the size of their practice) to belong to a Mercia training group. This does not include firms who buy season tickets. For further information please contact Sarah Moore.

£50 for National Members

If you have recently enrolled as a National Member firm the cost of attending this conference is £50 per place.

If you have not yet joined as a Local or National Member of Mercia and would like more information please tick the box on the booking form and return it to us, alternatively you can visit our website at www.mercia-group.co.uk for this information.

Booking Form

I would like to book places on the Hospitality Sector Conference on 2 December 2009 as follows:

A total of _____ places @ £250	£	<input type="text"/>
Less 25% discount for Local Members	£	<input type="text"/>
A total of _____ places @ £50 for National Members	£	<input type="text"/>
Sub total	£	<input type="text"/>
VAT @ 15%	£	<input type="text"/>
TOTAL	£	<input type="text"/>

Contact name

Name of firm

Address

Postcode

Telephone

Email

Please invoice my firm. I understand the usual 28 day credit terms apply

I enclose a cheque for £ _____ made payable to Mercia Group Limited

I would like to receive more information about National/Local membership

Confirmation: An invoice will be sent as confirmation of your booking.

Cancellations: No refund will be made where cancellation is received less than 14 days before the date of the course. All other cancellations will be subject to a 20% administration charge. All cancellations must be in writing.



Please return to:
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For further details on this
conference please contact
Liz Coates on 0116 258 1200



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