



# Specialist VAT CPD Courses

VAT: Land and Property

VAT: Cross Border Trading

Back to Basics: VAT

Prices from £85 plus VAT



£110 plus VAT per person

25% Discount for Local Members • Free for National Members

## VAT: Land and Property

Speaker: Neil Owen, VAT Advisory Services Ltd

### OBJECTIVES

This course aims to provide participants with a thorough knowledge of the most topical aspects of this most complex area of VAT. It covers provisions relating to building contractors and those applicable to developers, as well as to others owning an interest in property.

At the end of this course participants should have:

- a clear understanding of the way the rules work and why
- greater confidence to advise clients undertaking property transactions
- an appreciation of the pitfalls in this area and how to avoid them.

### CONTENT

- Zero-rated new construction work
- Reduced-rated building conversions
- Rental of new dwellings built for sale

- Holiday homes
- Non-exempt property transactions
- Work to listed buildings
- The option to tax in detail
- Sale and purchase of let property

### WHO SHOULD ATTEND

All partners and senior members of staff who have clients involved in land, construction and property projects or transactions.

### CPD HOURS: 3

#### Leicester City Football Club, Leicester

20 October 2009 9.30am to 12.30pm

#### ICO, London

3 December 2009 2.00pm to 5.00pm

#### Adams Park, High Wycombe

16 February 2010 2.00pm to 5.15pm

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## VAT: Cross Border Trading

Speaker: Neil Owen, VAT Advisory Services Ltd

### OBJECTIVES

This course aims to provide participants with a thorough knowledge of the VAT provisions relating to international transactions, in both goods and services, and the problems often encountered in this area. It will explain the changes to the rules taking place on 1 January 2010.

### CONTENT

- The extent of the EC
- Imports and exports
- Acquisitions and EC sales
- Place of supply of services
- The 1 January 2010 changes in detail
- Invoicing requirements

- The reverse charge
- Buying in services from overseas suppliers
- Overseas VAT recovery
- Overseas registration issues
- When to charge VAT to overseas customers

### WHO SHOULD ATTEND

All partners and senior members of staff involved in or advising on international transactions in goods and/or services.

### CPD HOURS: 3

#### ICO, London

4 February 2010 2.00pm to 5.00pm

#### Oak Tree Conference Centre, Coventry

3 March 2010 2.00pm to 5.00pm

£85 plus VAT per person

25% Discount for Local Members • Free for National Members

## Back to Basics: VAT

Speaker: Kris Taylor, Mercia Group Ltd

### OBJECTIVES

By the end of the course participants will have reviewed the VAT return form and have identified key areas where a simple document can lead to complex problems for clients.

### CONTENT

- How VAT works
- Common output problems
- The timing of supplies
- Common input problems
- Some common special schemes

The course will be structured around a model VAT return.

### WHO SHOULD ATTEND

This course is aimed at members of staff who have, or at least in the past have had, a basic understanding of the main concepts of value

added tax. They may have had a break from the profession or have worked in a different area of the profession for a while and need a refresher. This course may also be suitable for staff members who deal with VAT returns etc but who have come to rely on computer software to get things right. The course is not suitable for those new to the profession or those who have an extensive knowledge of VAT. Participants should bring a calculator.

### CPD HOURS: 3

#### Jurys Inn, Birmingham

18 September 2009 9.30am to 12.30pm

#### Hallam Conference Centre, London

23 September 2009 2.00pm to 5.00pm

#### Novotel, Nottingham

16 October 2009 2.00pm to 5.00pm

#### Adams Park, High Wycombe

10 February 2010 2.00pm to 5.15pm

# Booking Form

Complete the form below and return by fax, post or email

	DATE	NO. OF PLACES
VAT: Land and Property @ £110 per person	<input type="text"/>	<input type="text"/>
VAT: Cross Border Trading @ £110 per person	<input type="text"/>	<input type="text"/>
Back to Basics: VAT @ £85 per person	<input type="text"/>	<input type="text"/>

We are a national member firm - this form is to reserve our places on the courses as indicated. We understand we will not be invoiced for these places.

A total of  places @ £85

A total of  places @ £110

Less 25% discount for local members

Sub total

VAT @ 15%

TOTAL

Contact name

Name of firm

Address

Postcode

Telephone

Email

Please invoice my firm. I understand the usual 28 days credit terms apply

I/We enclose a cheque for £..... made payable to Mercia Group Limited

I would like to receive more information about national/local membership

Confirmation: An invoice will be sent as confirmation of your booking (if appropriate).

Cancellations: No refund will be made where cancellation is received less than 14 days before the date of the course. All other cancellations will be subject to a £25 administration charge. All cancellations must be in writing.

### Please return to:

Mercia Group Ltd, Best House,  
Grange Business Park, Enderby Road,  
Whetstone, Leicester, LE8 6EP  
t 0116 258 1200 f 0116 258 1250  
enrolments@mercia-group.co.uk  
www.mercia-group.co.uk